

Offline evaluation of product search with model-based judgments

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MICES 2024



Agenda

- Search@Shopify
- Problem statement
- Solution: Model-based judgments
- Building a binary judgment model
- Conclusions

Search@Shopify

Shop

shop

Q nike



Following Category On sale Ratings Gender Size Ships to - New York, 10001 Color Price \$0 \$360+ Sort by

Related shops



UP NYC
★4.7 (547)



Niky's Sports
★4.6 (978)



SOLE PLAY
★4.7 (291)



Springfield & Woodbridge...
★4.7 (38)

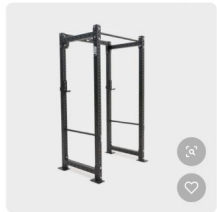


Hush Life Boutique
★4.6 (591)

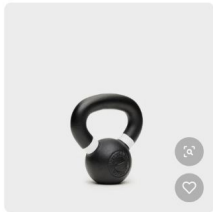


Miami HEAT Store
★4.5 (3,7K)

Results



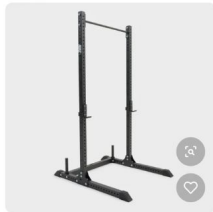
Nike Strength
Nike Squat Cage
★★★★★ (1)
\$950.00



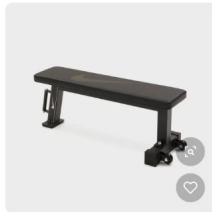
Nike Strength
Nike Kettlebell
★★★★★ (3)
\$40.00



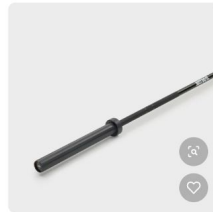
Kings Hammer Shop
BLUE CHIP NIKE CLUB HOODIE
★★★★★ (1)
\$70.00



Nike Strength
Nike Squat Rack
\$700.00



Nike Strength
Nike Rolling Weight Bench
★★★★★ (2)
\$285.00



Nike Strength
Nike Coated Premium Barbell 20 KG
★★★★★ (4)
\$325.00

Q nike

Following Category On sale

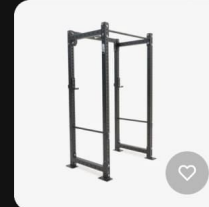


UP NYC
4.7 ★ (547)
Visit shop

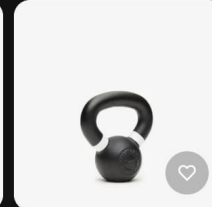


Niky's Sports
4.6 ★ (978)
Visit shop

Many results from all shops



Nike Strength
Nike Squat Cage
★★★★★ (1)
\$950.00



Nike Strength
Nike Kettlebell
★★★★★ (3)
\$40.00



Storefront - MrMaple Example

MrMaple  com

All categories ▾

What are you looking for?



 Login



[Home](#)

[Catalog](#)

[Easy Shop](#)

[Merch](#)

[E-Book](#)

[About Us ▾](#)

[Maple Info ▾](#)

[Care Information ▾](#)

[Refund Policy ▾](#)

[Contact Us ▾](#)

[Blogs ▾](#)

[Newsletters ▾](#)

Flash Sale Friday

Weekend savings activated!

[Shop The Sale](#)

Admin



Search

⌘ K



tweeting-shirts

twe

Home

Orders

3

Products

Customers

Content

Finances

Analytics

Marketing

Discounts

Last 30 days

All channels

Next payout: \$0.00

Online store sessions



Total sales

Total orders

Conversion rate

0 —

\$0.00 —

0 —

0% —



No sessions in this date range

Try selecting a different date range or channel.

App store



🔍 Search apps, guides, and more

Browse apps ▾

two

Hello tweeting-shirts

Get the very best apps for your store

Popular with stores like yours



Point of Sale

4.0 ★ (504) • Free plan available

Unify online and in-person sales with Shopify POS.



Google & YouTube

4.5 ★ (8,007) • Free to install

Access the best of Google and YouTube



Shopify Inbox

4.8 ★ (4,592) • Free

Connect with shoppers and drive sales with chat



TikTok

4.8 ★ (18,144) • Free to install

Showcase your products to TikTok's billions of users

Problem statement

Problem statement

- We need offline evaluation
 - Release with confidence
 - Faster iteration cycles
- Implicit judgments approach is not good enough:
 - Judgment scarcity
 - Bias & noise
 - Not aligned with desired UX

Implicit judgments - CTR Scarcity

- Scarcity tends towards reinforcing old good products


Product Id	Judgment
4634	0.23
2156	0.25
1234	0 or Mean
7891	0 or Mean
12945	0.12

Implicit judgments - UX impact


shop ✦ ♥ 🛒 A

🔍 iphone ✕


Results




Quad Lock® USA Cases - iPhone
★★★★★ (3.1K)
\$34.99



Speck Products Presidio2 Grip MagSafe with ClickLock iPhone 15 Pro...
★★★★★ (7)
\$49.99



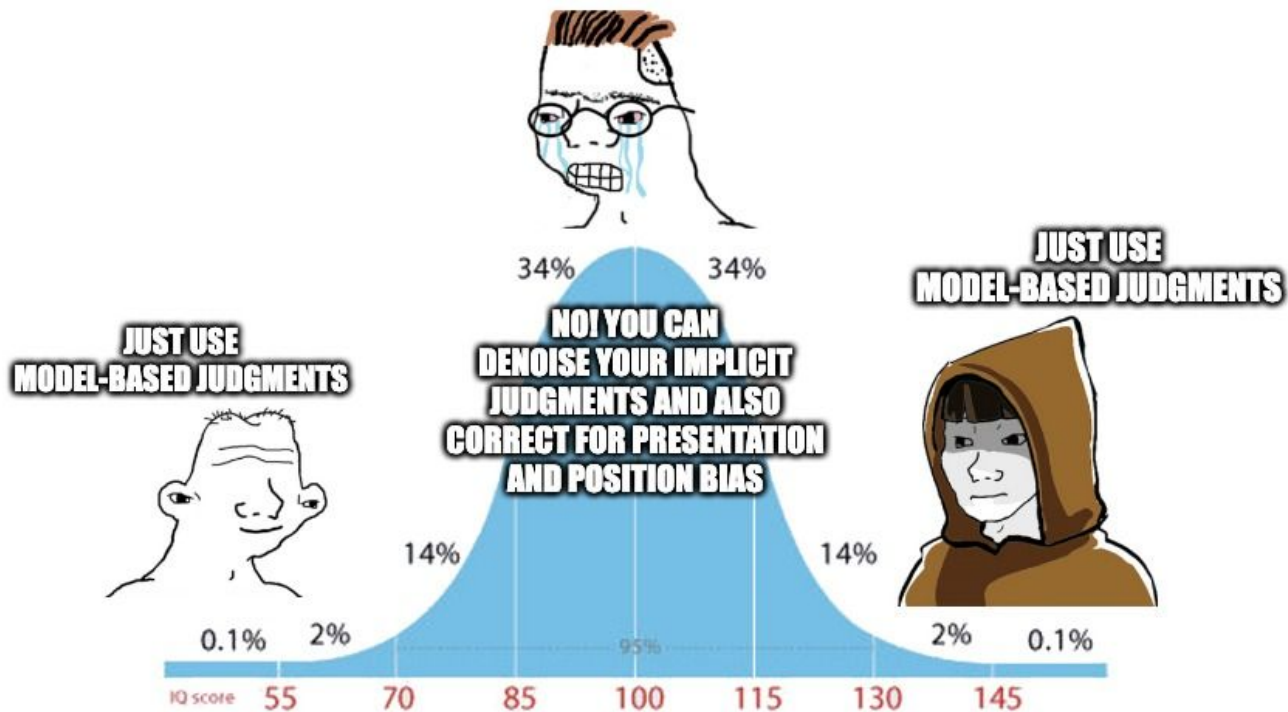
Speck Products Presidio2 Grip MagSafe with ClickLock iPhone 15 Cases
★★★★★ (2)
\$49.99



Speck Products Presidio2 Grip iPhone 15 Cases
\$39.99

Solution: Model-based Judgments

Solution



Tasks

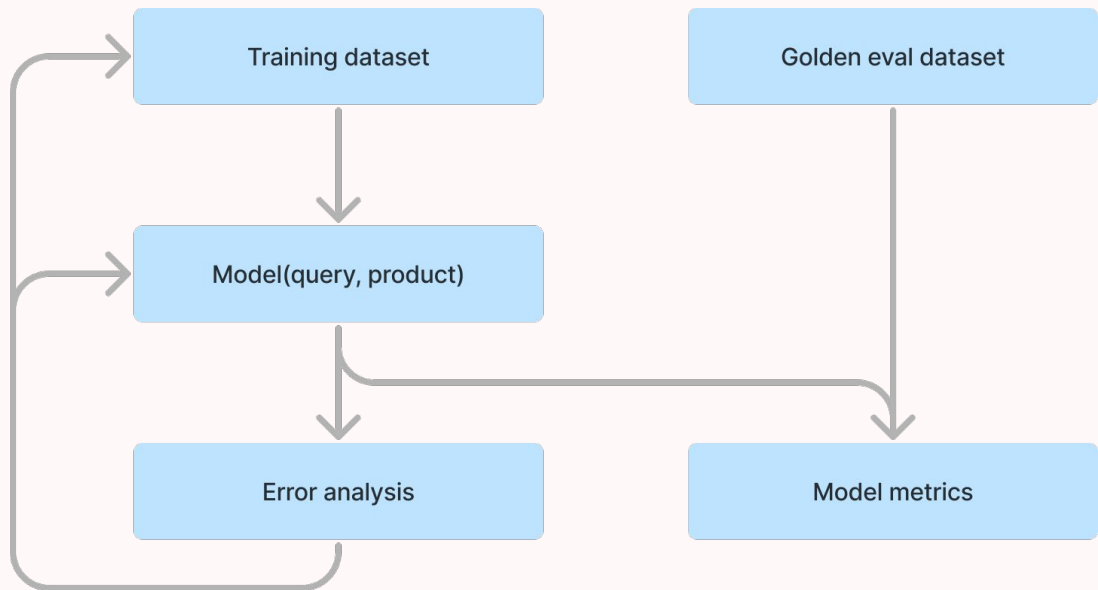
- Binary relevance
- Ranking



Building a binary judgment model

Model flywheel

- Build your golden eval dataset
 - **Manual annotation**
 - Representative of business objectives
- Set a training loop:
 - Train dataset
 - Model
 - Error analysis



Building a training dataset

- Leverage public datasets
 - [ESCI \(Amazon search\)](#)
- Synthetic data
 - Distilling from GPT4 labels
 - Real data + synthetic
- Manual annotation
 - Clear guidelines

```
SYSTEM_PROMPT = """
You are an expert on ecommerce working on a product search engine. Your job is to:
1. Understand the product provided.
2. Generate an inexact query that:
  * Could happen during a ecommerce product search session.
  * where the product does not satisfy all the conditions or characteristics of the query.
  * has a similar structure than the exact query provided.
3. Answer in JSON format.

Use these definitions:
* Exact query: a query that matches the product characteristics.
* Inexact query: query that do not match the product (even if the product is close to match).

Examples:
1. Product: an Iphone 14 phone.
  a. Exact query: "iphone 14",
  b. Inexact query: "iphone 15"
2. Product: jordan's sneakers
  a. Exact queries: "nike"
  b. Inexact queries: "adidas"
3. Product: A bed for dogs
  a. Exact queries: "dog bed"
  b. Inexact queries: "cat bed"
"""

USER_PROMPT = """
Take a look at the product:
{product_dict}

In JSON format, generate a close yet inexact query with a similar structure as the exact query "{query_string}":
"""
```

Binary relevance model-based judgments

- LLM as a judge
- Classifier as a judge



LLM-Llama 3

- 8B-Instruct
 - A couple of few-shot examples.
- 8B (un-instruct) LoRA finetune
 - O(100) samples

```
You are a relevance engineer working on ecommerce search.  
Your job is to tag a pair of query and product as 'E' (exact match) or 'I'  
(inexact match) depending on whether the product fully satisfies/matches the  
intent of the query
```

```
### Query:
```

```
nike
```

```
### Product:
```

```
# title
```

```
jordan's
```

```
# vendor
```

```
nike
```

```
# shop name
```

```
shoes retailer
```

```
# product category
```

```
shoes
```

```
# product attributes
```

```
black
```

```
# image description
```

```
A man wearing a Nike shoe
```

```
# price
```

```
120
```

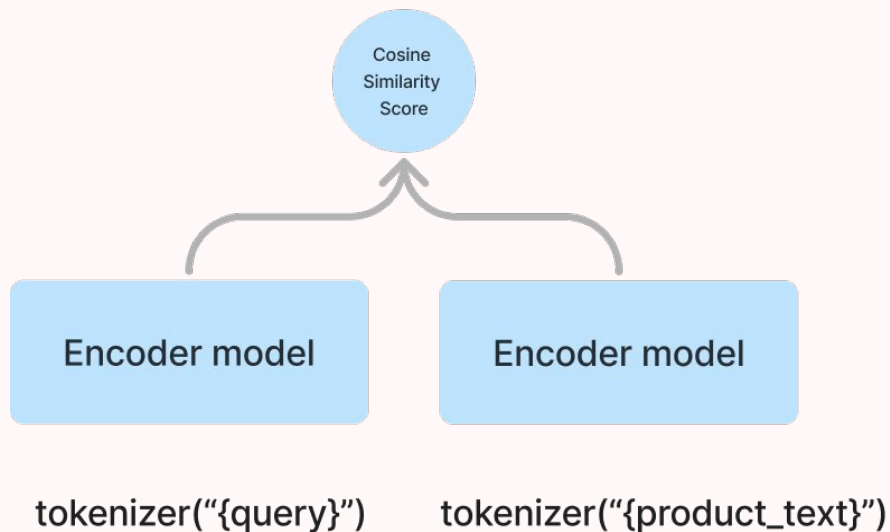
```
# description
```

```
Great Jordan's
```

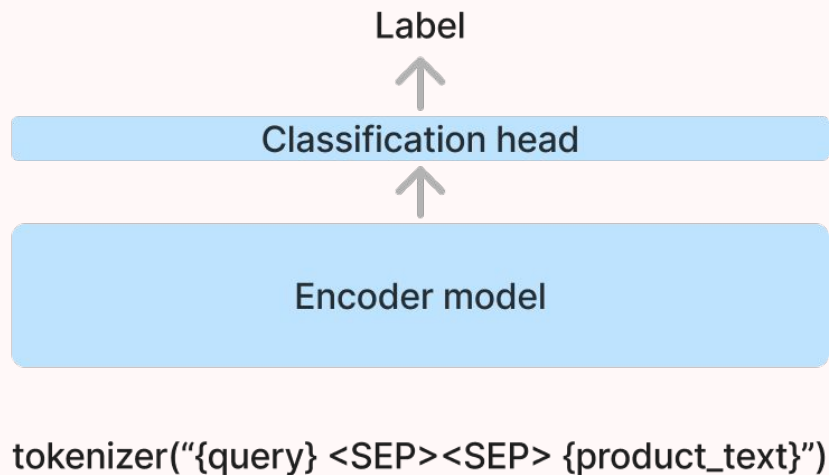
```
### Response:
```

Cross-encoders

Bi-encoder (2 tower)

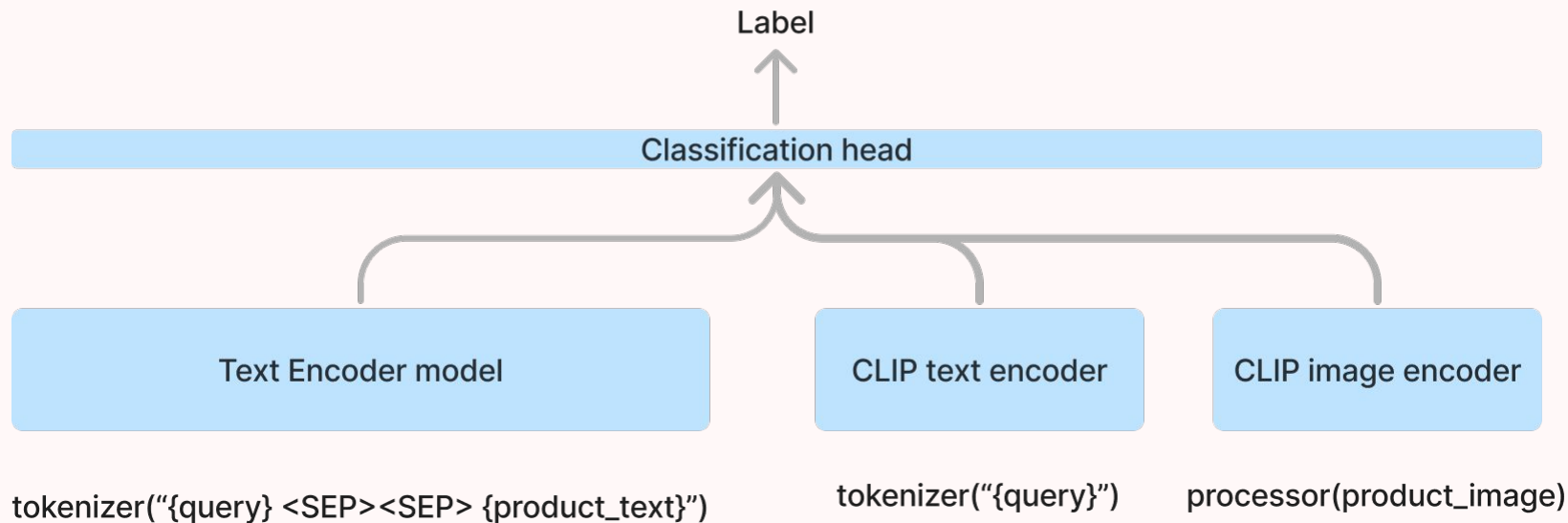


Cross-encoder



CLIP + crossencoder

CLIP + Cross-encoder



Performance Summary

Model	Data required	Inference Cost (1M pairs)	Classification Performance
Llama 3 8B-Instruct	O(1)	O(\$100)	Low
Llama 3 8B LoRA FT	O(100)	O(\$100)	High
Crossencoder	O(1k)	O(\$10)	High

SERP-Precision

- Precision@1: 0/1
- Precision@4: 0/4
- Precision@8: 3/8

The screenshot shows a shopping app interface with the search term 'knives' highlighted in a yellow box. The results are displayed in a grid of product cards. The top row of results is enclosed in a red border, and the bottom row is enclosed in a green border.

shop [Currency] [Star] [Heart] [Cart] [Profile]

Q knives

Results

Row 1 (Red Border):

- Product 1:** TSPROF TSPROF XL Knife Mat (Graphite). Price: \$48.00. Rating: 5 stars (1 review).
- Product 2:** TSPROF TSPROF Knife Mat (graphite). Price: \$33.00. Rating: 5 stars (1 review).
- Product 3:** TSPROF TSPROF XL Knife Mat (Red). Price: \$48.00. Rating: 5 stars (1 review).
- Product 4:** TSPROF TSPROF XL Knife Mat (Green). Price: \$48.00. Rating: 5 stars (1 review).

Row 2 (Green Border):

- Product 5:** Made In Cookware Knife Set. Price: \$349.00 (was \$406.00). Rating: 5 stars (1.2K reviews). Discount: 14%.
- Product 6:** Caraway Knife & Utensil Set. Price: \$395.00 (was \$545.00). Rating: 5 stars (203 reviews). Discount: 28%.
- Product 7:** Tumbler Rolling Knife Sharpener. Price: \$98.00 (was \$120.00). Rating: 5 stars (2.2K reviews). Discount: 24%.
- Product 8:** New West KnifeWorks Steak Knife. Price: \$200.00. Rating: 5 stars (5 reviews).

Winner/Loser comparison

- Comparing 2 search strategies: Precision@1

Query: ebike

2024_04_10_elasticsearch_multi_match



Position: "0"
Title: "Dubbel Ebike"
Shop Name: "Blix Electric Bikes"
Predicted Category: "Sporting Goods > Outdoor Recreation > Cycling > Bicycles"
Relevance score: "0.98"



Position: "0"
Title: "eBike Cranks"
Shop Name: "20TwentyStore"
Predicted Category: "Sporting Goods > Outdoor Recreation > Cycling > Bicycle Parts > Bicycle Drivetrain Parts > Bicycle Cranks"
Relevance score: "0.17"

2024_04_11_elasticsearch_basic

Conclusions

Conclusions

- Model-based judgments for the win
- Specialized models >> LLM
 - For now...
- Data is key



Thank you!



[acaste10](#)



[alberto-castelo-becerra](#)



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